



## OWNED WATERCRAFT (cont'd)

### B. Protection & Indemnity – Watercraft Liability:

Limit Requested:  \$500,000  \$1,000,000

Deductible Requested:  \$1,000  \$2,500  \$5,000  Other: \$ \_\_\_\_\_

1. Is crew coverage requested?  Yes  No If "Yes," how many crew? \_\_\_\_\_ Navigation is not to exceed \_\_\_\_\_ miles.
2. What type of vessel work is the crew engaged in (launch service, construction, etc.)? \_\_\_\_\_
3. On what type of watercraft does the Insured require Protection & Indemnity insurance?  
 Workboats  Rental Watercraft (If Yes, please complete Sec. C)  Sailing School Vessels (If Yes, please complete Sec. D)

**If the Insured is requesting coverage for boats which are rented, please submit a copy of the applicable rental agreement and complete the Protection & Indemnity - Rental Watercraft section below.**

### C. Protection & Indemnity – Rental Watercraft:

1. How long has the Insured been operating in the Boat Rental business? \_\_\_\_\_ Years
2. List the type of boat rentals:  
 Pontoon Boats/Canoes  Fishing Boats  Sail Boats  Windsurf  Inboard/Outboard  
 Houseboats  Parasailing  Bareboat Charters  Other: \_\_\_\_\_
3. Where is the Insured's Boat Rental business operated from?  
 Beach  Marina  Offshore Platform  Other: \_\_\_\_\_
4. What body of water is the Insured's Boat Rental business operated on?  
 Private Lake  Public Lake  Intercoastal Waterway  Protected Bay or Sound  Other: \_\_\_\_\_
5. Please describe in its entirety the Insured's safety program and rental procedures?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
6. Number of Employees associated with Boat Rental operations? # \_\_\_\_\_
7. Please describe the Insured's hiring practices?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8. Please describe the training the Insured gives to its employees with regard to Boat Rental operations?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
9.  Yes  No Are Boat Rental patrons required to sign boat rental or charter boat agreements with a hold harmless clause in place benefiting the Insured before renting a boat? If "Yes," please provide a copy.
10.  Yes  No Is any instruction given to patrons prior to the renting of a boat? If "Yes," please describe: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
11.  Yes  No Are all the required safety equipment provided as per federal, state and US Coast Guard requirements or regulations?
12.  Yes  No Are there any age requirements for patrons? If "Yes," please indicate the minimum age: \_\_\_\_\_.
13.  Yes  No Are any "Rules of Conduct" or "Rules and Regulations" prominently displayed? If "Yes," please provide a summary:  
\_\_\_\_\_  
\_\_\_\_\_
14. Please indicate the length of the Insured's rental season: \_\_\_\_\_ and operating hours: \_\_\_\_\_

## OWNED WATERCRAFT (cont'd)

### D. Protection & Indemnity – Sailing School Vessels:

1. How long has the Insured been operating the sailing school? \_\_\_\_\_
2. How much income was generated from the sailing school last year? \$ \_\_\_\_\_
3. What is the estimate for this year? \$ \_\_\_\_\_
4. How many sailing instructors does the Insured employ? \_\_\_\_\_
5.  Yes  No Are the instructors' references checked prior to being employed?
6. What qualifications must the Insured's sailing instructors meet? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
7. What qualifications must the Insured's sailing students meet? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
8.  Yes  No Must the parents of minors sign a Parental Consent Form in order for their child to enroll in the class?
9.  Yes  No Must students wear Life Jackets at all times while vessels are being operated?
10. Please provide a complete description of the sailing courses that the Insured offers. *(Information should include the number of times each course is offered each year, number of students [avg. and max.] per course, and number of instructors that supervise students while they are operating vessels).*  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
11.  Yes  No Is there a motorized vessel in the water at all times when students are on sailboats on the water?
12.  Yes  No Does the Insured only use sailing vessels owned by the Insured?  
If "Yes," are all of the vessels to be insured under the Marina Package Policy for Hull and P&I?  Yes  No  
If "No," please provide a list of those vessels that are not owned and describe how the Insured is insured for the usage of those vessels.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
13. Additional Relevant Information (if any)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_