The Risk Spectrum of Construction Phase Services
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Course Description

Construction Phase Services

20% of your fee, 80% of your risk

When it comes to construction phase services, have you ever worked with a client on an extremely tight budget or a contractor who has unreasonable expectations? Then you have to factor in that the construction phase of a project is the most stressful and misunderstood part of a project. Today, we’re diving into the importance of managing the risks that come with providing construction phase service and how you can learn from the mistakes of others.
Participants will learn:

1. Understand the value of being active during the construction phase of a project to you, the project team, and the public;
2. Learn about the risks that develop during the construction phase of a project and how managing client expectations can benefit you, the other project participants and the community;
3. Analyze some claims that stem from problematic issues like site safety and injuries; and
4. Explore contract provisions and communication tools that can help you manage construction phase services while protecting public health, safety, and welfare.
Defining Construction Phase Services

...to become generally familiar with the progress and quality of the portion of the Work completed, and to determine, in general, if the Work observed is being performed in a manner indicating that the Work, when fully completed, will be in accordance with the Contract Documents...

AIA B101-2017 § 3.6.2.1
Contract Administration Includes

Construction phase services may include:

- Interpret contractual agreements
- Review shop drawings
- Coordinate site visits
- Answer field questions
- Provide status updates
- Determine compliance with design intent
Construction Administration

Construction Administration implies you are overseeing construction and imposes a different set of responsibilities and risks than Construction Contract Administration.
Value of Construction Phase Services

Providing construction phase services allows you to minimize the risks to yourself, the client, and the public in the following ways:

- **Make clarifications**: Minimize the likelihood of the Contractor incorrectly interpreting your documents.

- **Check conformance**: Gauge whether or not the project is being built in accordance with your design intent or technical submissions.

- **Address changes**: Know if any changes being made to your plans or are needed.
Risks of Construction Phase Services

Providing construction phase services poses some risks, such as:

- **Failure to discover defective work**: Claims alleging damages caused by your failure to discover defective work.
- **Impact on Contractor’s performance**: Claims alleging your responsibility for the contractor’s performance (i.e.: means & methods or delays).
- **Jobsite safety**: Claims alleging your responsibility for site safety and job site accidents.
- **Payment application**: Claims alleging damages from your actions on payment applications.
Submittals & Requests for Information

Thing to Consider...

- Describe your scope of services
  Describe the limited purpose of your services.

- Secure a schedule
  Secure a schedule and allow adequate review time in your contract to respond to requests.

- Review according to contract
  Review only the submittals and RFIs required by your contract with the Client.

- Maintain detailed records
  Maintain a record of the submissions and RFIs received, the response, and any required actions.
AIA B101-2017 § 3.6.4.2

The [Design Professional] shall review and approve, or take other appropriate action upon, the Contractor’s submittals....but only for the limited purpose of checking for conformance with information given and the design concept expressed in the Contract Documents. Review...is not for the purpose of determining the accuracy and completeness of other information such as dimensions, quantities, and installation or performance of equipment or systems, which are the Contractor’s responsibility...
Submittals
Secure a submittal schedule

AIA B101-2017 § 3.6.4.1

...The [Design Professional]’s action in reviewing submittals shall be taken in accordance with the approved submittal schedule or, in the absence of an approved submittal schedule, with reasonable promptness while allowing sufficient time, in the [Design Professional]’s professional judgment, to permit adequate review.

Summary

1) Contractor establishes the submittal schedule.
2) Contractor submits information as required by the [Design Professional’s] contract documents.
3) Contractor reviews the submissions of the sub-contractors for compliance with the contract documents prior to forwarding such to [Design Professional].
4) Contractor develops and manages the project schedule and sequence of words in accordance with the approved submittals.
5) Contractor and their sub-contractors, under the contractor’s supervision, shall not perform any work on site prior to approval of the submittals.
AIA B101-2017 § 4.2.3

The [Design Professional] shall provide Construction Phase Services exceeding the limits set forth below as Additional Services...

1. ( ) reviews of each Shop Drawing, Product Data item, sample and similar submittals of the Contractor
AIA B101-2017 § 3.6.4.5

The [Design Professional] shall maintain a record of submittals and copies of submittals supplied by the Contractor in accordance with the requirements of the Contract Documents.
Proper attention and tracking will help determine if...

- The answer is already in the contract documents or duplicative
- There is a latent field condition
- The RFI is something else: a statement, not a question; a request for a substitution; or an unrequested design change.
- The contractor is building a claim
Site Safety

Thing to Consider...

✓ Disclaim responsibility for site safety
  Your responsibilities are limited to the safety of your own employees.

✓ Specify who is responsible for site safety
  Generally, jobsite safety is the responsibility of the Contractor.

✓ Avoid assuming responsibility by conduct
  Know what to do and what not to do in the event you discover an unsafe condition.
Contractor’s employee is injured in a trench collapse and subsequently succumbs to his injuries. A claim is filed against the Design Professional (DP) alleging the DP owed a duty of reasonable care for the safety of the worker and that the DP breached this duty.

Is the Design Professional liable?
The courts of this Commonwealth have consistently refused to impose a duty on design professionals to protect workers from hazards on a construction site unless there was an undertaking, either by contract or course of conduct to supervise and control the construction and/or to maintain safe conditions on the site.

The factors which would appear to be relevant in any case where an attempt is made to expand the [Design Professional]’s responsibility beyond the specific provisions of the employment contract are set forth:

(1) Actual supervision and control of the work;
(2) Retention of the right to supervise and control;
(3) Constant participation in ongoing activities at the construction site;
(4) Supervision and coordination of subcontractors;
(5) Assumption of responsibility for safety practices;
(6) Authority to issue change orders; and
(7) The right to stop the work.

AIA B101-2017 § 3.6.1.2

...The [Design Professional] shall not have control over, charge of, or responsibility for the construction means methods, techniques, sequences or procedures, or for safety precautions and programs in connection with the Work, nor shall the [Design Professional] be responsible for the Contractor’s failure to perform the Work in accordance with the requirements of the Contract Documents...
AIA A201-2017 § 4.2.2

...The [Design Professional] shall not have control over, charge of, or responsibility for the construction means methods, techniques, sequences or procedures, or for safety precautions and programs in connection with the Work, since these are solely the Contractor’s rights and responsibilities under the Contract Documents.
AIA A201-2017 § 10.1

The Contractor shall be responsible for initiating, maintaining, and supervising all safety precautions and programs in connection with the performance of the Contract.
Site Safety
Avoid assuming responsibility by conduct

Dos and Don’ts...

✓ Give immediate notification
   Immediately alert the party with overall safety responsibility, if appropriate.

✓ Address only specific safety hazards
   Address only the specific safety hazard posing an imminent risk of serious harm.

🚫 Do not provide recommendations
   Do not give a recommended solution. That is for the party with responsibility for safety to determine.

✓ Give written notification to your Client
   Follow up your notification by writing to the Client of what you observed, who you notified, and other relevant conditions. Be sure to include the appropriate caveats.
Payment Certification

Thing to Consider...

☑ **Describe your scope of services**
  Describe the limited purpose of your services.

☑ **Provide timely reviews**
  Consider any relevant time restrictions (i.e.: prompt payment laws) to allow for timely reviews.

☑ **Document decisions**
  If payment needs to be withheld, document the reasons why and the recommended options discussed with the Client.
AIA B101-2017 § 3.6.3.2

The issuance of a Certificate for Payment shall not be a representation that the [Design Professional] has (1) made exhaustive or continuous on-site inspections to check the quality or quantity of the Work, (2) reviewed construction means, methods, techniques, sequences or procedures, (3) reviewed copies of requisitions received from Subcontractors and suppliers and other data requested by the Owner to substantiate the Contractor’s right to payment, or (4) ascertained how or for what purpose the Contractor has used money previously paid on account of the Contract Sum.
AIA B101-2017 § 3.6.6.1

The [Design Professional] shall:

...  

(4) Issue a final Certificate for Payment based upon a final inspection indicating that, to the best of [Design Professional’s] knowledge, information, and belief, the Work complies with the requirements of the Contract Documents.
Payment Certifications

Prompt Payment Laws

Right to timely payment

A required time frame for payment and a right to interest on unpaid balances.

Right to stop work

Right to stop work for non-payment without liability for breach of contract.

Notice requirements

A required time frame for notifying the Contractor if payments are to be withheld.
New Jersey Revised Statutes 2a:30A-2

Right to timely payment
Owner must pay Contractor within 30 calendar days of the billing date. Delinquent payments are subject to interest of prime rate + 1%.

Right to stop work
Right to stop work for non-payment without liability for breach of contract after 7 days written notice to delinquent party.

Notice requirements
Owner must provide notice of amount to be withheld and reason for withholding payment within 20 days.
Remedies for Non-Compliant Work

Remove and replace

What impact would replacement have on the project schedule, budget, and/or cost, as well as on the design?

Repair

Is repair viable? Who is responsible for assessing viability and adequacy of repair?

Credit

Is the credit fair and adequate?
Excluding Construction Phase Services

Excluding construction phase services also poses risk concerns.

Thing to Consider...

✔ Inform the Client of your role and value
  Review your role and the value this brings during the construction phase of a project with the Client.

✔ Describe your scope of services
  Make it clear in your scope of services that Contract Administration Services are excluded.

✔ Consider other contract provisions
  Other contract provisions may be appropriate, such as those addressing:
  • Ownership & license to use
  • Release and indemnification (against unauthorized changes and misuse)
  • Limitation of liability
  • Dispute resolution
The [Design Professional] grants to the [Client] a nonexclusive license to use the [Design Professional]’s Instruments of Service solely and exclusively for purposes of constructing, using, maintaining, altering and adding to the Project, provided that the [Client] substantially performs its obligations under this Agreement...
In the event the [Client] uses the Instruments of Service without retaining the authors of the Instruments of Service, the [Client] releases the [Design Professional] and [Design Professional]’s consultant(s) from all claims and causes of action arising from such uses. The [Client], to the extent permitted by law, further agrees to indemnify and hold harmless the [Design Professional] and its consultants from all costs and expenses, including the cost of defense, related to claims and causes of action asserted by any third person or entity to the extent such costs and expenses arise from the [Client]’s use of the Instruments of Services under this Section 7.3.1...
To the fullest extent permitted by Laws and Regulations, and notwithstanding any other provision of this Agreement, the total liability, in the aggregate, of [Design Professional (DP) to the Client] and anyone claiming by, through, or under [Client] for any and all injuries, claims, losses, expenses, costs, or damages whatsoever arising out of, resulting from, or in any way related to the Project, [DP]'s or its Consultants services or this Agreement from any cause or causes whatsoever, including but not limited to the negligence, professional errors or omissions, strict liability, breach of contract, indemnity obligations, or warranty express or implied of [DP] or [DP]'s officers, directors, members, partners, agents, employees, or Consultants shall not exceed the total amount of $_____ or the total compensation received by [DP] under this Agreement, whichever is greater. Higher limits are available for an additional fee.
Limit Liability to

1. Set Fee
   “not to exceed $__ amount.”
   shall not exceed the total amount of $____ or the total compensation received by [DP] under this Agreement, whichever is greater. Higher limits are available for an additional fee.

2. Contract Price
   “not to exceed contract price.”
   shall not exceed the total compensation received by [DP] under this Agreement.

3. Insurance Coverage
   “to the extent such provisions or indemnity is covered by the design professional’s professional liability insurance.”
   shall not exceed the total insurance proceeds paid on behalf of or to [DP] by [DP]’s insurers in settlement or satisfaction of Owner’s Claims under the terms and conditions of [DP]’s insurance policies applicable thereto (excluding fees, costs and expenses of investigation, claims adjustment, defense, and appeal).
AIA B101-2017 § 8.2.1

Any claim, dispute or other matter in question arising out of or related to this Agreement shall be subject to mediation as a condition precedent to binding dispute resolution. If such matter relates to or is the subject of a lien arising out of the Design Professional’s services, the [Design Professional] may proceed in accordance with applicable law to comply with the lien notice or filing deadlines prior to resolution of the matter by mediation or by binding dispute resolution.
Dispute Resolution

RLI Policy

If any **Claim** made against the **Insured** and reported to the Insurer during the **Policy Period** is resolved, with the Insurer’s consent and agreement, through the use of **Mediation**, the Insured’s Deductible as respects the Claim shall be reduced by fifty percent (50%) subject to a maximum reduction of $12,500.
Thank you for your time!

QUESTIONS?

This concludes The American Institute of Architects Continuing Education Systems Program

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