



RLI Marine

A division of RLI Insurance Company

We Cover Your World

In partnership with Globex International, we can cover your risks anywhere in the world.

WE ARE YOUR GLOBAL SOLUTION.

Because you are doing business in a global economy, you should know that we can help you operate internationally, giving you control over the cost of risk.

Through our partnership with Globex, we are supported by:

- A dedicated team of professionals who have a combined experience of more than 150 years of international underwriting and brokering.
- A worldwide network of insurers comprised of leading independent carriers who are highly regarded in their local marketplace in over 100 countries. Many of them are rated by the international rating agencies and all of them enjoy financial security. Our network's independence means that they take a genuine interest in providing excellent service and are ready to issue local policies to support your international programs.

Globex is the **leading** independent multinational risk management services organization providing assistance and guidance to select insurance carriers. Too often, brokers and insured feel the limitations of using the same few traditional global carriers on their multinational programs. We give you an alternative global option.

OUR WORLDWIDE REPUTATION.

We have established a reputation for:

- Excellence in underwriting
- Outstanding financial security
- Responsive, professional service
- Partnering with only the best service providers
- Custom tailored programs designed for each individual client
- Clout within the global marketplace
- Maintaining and constantly monitoring strict performance standards



CLIENT NEEDS

OUR SOLUTIONS

- Compliance** ▶▶ We assure maximum compliance with local insurance requirements around the world.

- Streamlined international placement process** ▶▶ Local policy placements are handled via a standardized process that ensures timely and accurate results.

- Customer-driven program** ▶▶ International programs are custom designed to your needs and specifications.

- Stability and flexibility** ▶▶ We provide security for the international program via reinsurance of the local policies and/or DIC/DIL features.

- Central control over international premium flow** ▶▶ We track movement of international premium and tax transactions and ensure a seamless process.

- Knowledge and experience** ▶▶ Our international department (Globex) has 150 years combined international brokerage and underwriting experience.

- Information and education** ▶▶ We are constantly apprised of international regulatory and market developments and can guide you accordingly.

OUR 11-STEP PROCESS FOR MULTINATIONAL PLACEMENTS

All placements of local policies on multinational accounts follow the same process steps.

1. We discuss the international component of your account submission with our international department via a proprietary online system.
2. Our international department reviews the risk information.
3. We discuss various program structures and any nuances of the international component of your account.
4. We may ask you for clarification of program preferences and additional information as necessary.
5. We develop detailed program pricing, including premiums, all taxes and fees, providing you with your *total cost of risk*.
6. Our international department identifies the best local insurers within the network to issue local policies for your program in all countries.
7. You provide us with contact information for the local operations and other information required for local policy issuance.
8. Program is bound and both parties advise their local operations accordingly.
9. Reinsurance agreements between us and the local insurers are executed, and premium/tax flow is centrally managed.
10. Local policies are issued.
11. We monitor the program and start the renewal process 90 days before expiration.

THE CUSTOMER-DRIVEN PROCESS

Underwriting

We analyze your worldwide risks and exposures. Risk control services are available.

Program Design

We custom tailor the international program based on your needs.

Administration

We centrally manage all aspects of the international program and you receive copies of all local policies.

Control

Maximum control and efficiency are ensured through use of standardized procedures and processes.



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Contact an underwriter for more information.