



RLI TRANSPORTATION

IS YOUR TRUCKING CUSTOMER OUR IDEAL PARTNER?

RLI Transportation is rated A+ (Superior) by A.M. Best and combines our extensive experience in the trucking field with an unsurpassed ability to create innovative solutions to meet the needs of our insureds.

Our partnership with our customers results in excellent benefits for them while holding down their insurance costs over the long term. If your customer follows the criteria below, they are our ideal trucking customer

Does your customer:

- Have at least 100 power units with primarily newer equipment?
- Have a willingness to share in the risk with a deductible or SIR?
- Have a well-run business with good financials (keep value in the business, is profitable and not overly leveraged)?
- Operate in an active safety management program with a satisfactory DOT rating with vehicle and driver out of service percentages below the national average?
- Buy more than just price? (i.e.: doesn't shop every year and hasn't changed carriers every year or two)
- Value a superior in-house claims operation that is available 24/7?
- Value underwriting expertise and willingness of a carrier to design a policy that fits their needs?
- Value a long-term relationship with an insurance partner?

Please visit WWW.RLITRANSPORTATION.COM to view our large trucking guidelines.

FOR QUESTIONS REGARDING SPECIFIC RISKS AND GUIDELINES, PLEASE CONTACT:

Dan Meyer, VP of Trucking

P: 404.443.1037 F: 309.689.3932

E: dan.meyer@rlitransportation.com

RLI[®]
DIFFERENT WORKS